

# REQUEST FOR PROPOSAL 01-2025

## Supply of Vehicles

Issued: March 14th, 2025

Deadline for Submissions: March 28th, 2025



### The Corporation of the Town of Shelburne

203 Main Street East | Shelburne, ON L9V 3K7

Phone: 519-925-2600 | Fax: 519-925-6134 | Email: [treasurer@shelburne.ca](mailto:treasurer@shelburne.ca)



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## **1.0 OVERVIEW**

The Corporation of the Town of Shelburne is inviting proposals for the supply of:

- two (2) 2025 Class 2b, Commercial,  $\frac{3}{4}$  ton, Full Size, Multi-Purpose 4x4 Pick Up Truck with Crew Cab with the gross vehicle weight rating (GVWR) ranges from 8,501-10,000 lbs. (3,856-4,536 kg).

Examples of vehicles in the Heavy Duty class include selected Ford F-250 trucks, Dodge Ram 2500, Chevrolet Silverado 2500, or GMC Sierra 2500.

- one (1) 2025 Mid-Size SUV.

Examples of vehicles in the Mid-Size SUV include selected Ford Explorer, Chevrolet Traverse, Chevrolet Blazer, or Honda Pilot.

The units offered must be a current model with the latest standard features available in the manufacturer's design.

The Proponent is to meet or exceed the minimum specifications acceptable by the Town of Shelburne and in some cases may find it necessary to provide detail with respect to a noted specification to provide further explanation on why their product does or does not satisfy the specification. For additional details the "SPECIFY" column can be used to further explain the feature. In keeping with a transparent and fair evaluation, please provide documentation of additional features that may be of interest to the Town and may assist with the evaluation of tender submission.

The successful Proponent shall deliver, to the Town's Operations Yard, two (2) fully equipped, 2025 Class 2b, Commercial,  $\frac{3}{4}$  ton, Full Size, Multi-Purpose 4x4 Pick Up Truck with Crew Cab with compatible components and one (1) 2025 Mid-Size SUV with compatible components, to the satisfaction of Will Thomson, Manager of Operations, Parks and Facilities, by August 01st, 2025 or an alternative date, mutually agreed upon by both parties.

All Unit Bid Prices are to include the following, two (2) 2025 Class 2b, Commercial,  $\frac{3}{4}$  ton, Full Size, Multi-Purpose 4x4 Pick Up Truck with Crew Cab and one (1) 2025 Mid-Size SUV specified herein in full conformity with the Town's specifications.



## **DELIVERY DATE**

The Proponent is responsible for providing a firm delivery date. The Town has the expectation of a completed vehicle delivered to the Operations Yard, 124 Luxton Way, Shelburne, ON, L9V 3M8, by **August 01st, 2025 (negotiable)**.

Included on the tender form submission (Schedule B) is a commitment to confirm the delivery date of finished vehicles.

## **2.0 PROPOSAL REQUIREMENTS**

Request for Proposal submissions must include Schedule A, Schedule B and Request for Proposal Form.

Request for Proposal submissions are to be addressed by email only to Carey Holmes, Treasurer at [treasurer@shelburne.ca](mailto:treasurer@shelburne.ca) with the subject line clearly stating **RFP 01-2025 Submission**.

Emails must be sent no later than **3:00 p.m. (15:00 hours) local time**, on the specified closing date; **Friday March 28th, 2025**.

Late bids will not be accepted.

<b>March 14th, 2025</b>	Request for Proposal Issued
<b>March 20th, 2025 by 4:30 pm</b> <i>(questions &amp; addendums (if any))</i>	Deadline for electronic questions to Municipality ( <a href="mailto:wthomson@shelburne.ca">wthomson@shelburne.ca</a> ) from Interested Suppliers; Replies will be circulated to all Suppliers; Addendums (if necessary) will be the responsibility of the bidder to download from the town website at <a href="http://shelburne.ca">shelburne.ca</a> or <a href="http://merx.com">merx.com</a>
<b>March 28th, 2025 (3:00 pm)</b>	Closing date for Proposal Submissions
<b>March 31st, 2025</b>	The Municipality will award the Request for Proposal and notify the successful Proponent



## **QUESTION PERIOD**

All questions, technical or otherwise, pertaining to this Request for Proposal should be directed by email only to:

Will Thomson

Manager of Operations, Parks, and Facilities

[wthomson@shelburne.ca](mailto:wthomson@shelburne.ca)

Deadline for emailed questions will be **March 20th, 2025 at 4:30pm**. Responses and clarifications requests will be provided to all Proponents in writing. No clarification requests will be accepted by telephone.

## **3.0 PROPOSAL FORMAT**

Proposals will not be considered unless:

- Received by date and time specified – **March 28th, 2025 – 3:00 pm EST.**
- Received Request for Proposal Form signed by Proponent with authority to binds the Company.
- Schedule “A” and Schedule “B”.
- Company Profile including Certifications and Accreditations along with relevant experience.
- References of similar projects from previous/existing Vendors.
- Copy of Proponent’s current Insurance and WSIB clearance certificates.

## **4.0 PROPOSAL EVALUATION CRITERIA**

Proposals will be assessed on the information provided in the Proposal. Evaluation will be based upon the following items:

- Price - 40%
- Conformity to Specification - 20%
- Customer Service and Part Support - 20%
- Conformity to Town Fleet - 10%
- Value added features or Options - 10%

Note: Lowest or Any Proposal not necessarily accepted.



## **Please Be Advised**

Proposals that are incomplete, conditional, illegible, or obscure or that contain additions not called for, reservations, erasures, alterations, or irregularities of any kind, may be rejected as informal. Bidders are required to fill in all the blanks.

A Proponent may, without prejudice to himself, withdraw his tender at any time up to twenty-four (24) hours before the time set for the closing of the tender. Such withdrawal shall be made in writing and be received by the Town within the specified time. The Proponent who has withdrawn their Proposal may submit a new Proposal but must be received by the Town on or before the closing date and time. After closing, the Proposals are final and binding on the Proponent.

## **5.0 TERMS AND CONDITIONS**

### **ADDENDUM**

If an addendum is found to be necessary, it will be released to all companies that have requested a copy of the RFP, or already submitted a Proposal for the RFP. If the Town revises this RFP, any revisions will be included on this Addendum. The Addendum shall advise any changes to the Proposal submission date if more time is allowed for all Proponents to revise their Proposals. It will be the responsibility of all Proponents to download from Town website or Merx.com.

### **CONFIDENTIALITY**

In accordance with the Municipal Freedom of Information and Protection of Privacy Act, R.S.O. 1990, as amended, Proponents are advised that all correspondence provided by a Proponent responding to this RFP as hereby collected under the authority of the Municipal Act, 2001 and will be used exclusively in the RFP process. The Town will treat all Proposals as confidential within the boundaries of the Municipal Freedom of Information and Protection of Privacy Act (MFIPPA) but may be released pursuant to the Act.

All public reports approved by the Town of Shelburne will become public information. Notwithstanding the foregoing, Proponents recognize and agree that the Town will not be liable in any way for any losses that the Proponent may suffer from the disclosure of information to third parties.

### **CONFLICT OF INTEREST**

The Proponent must disclose to the Town any potential conflict of interest that might compromise the project. In the case where there might be a conflict of interest, the Town



may refuse to consider the Proponent. The Proponent must fully disclose any potential conflict of interest with a Town employer, board member or commission that may have a financial gain with the awarding of the contract and state the nature of that interest.

### **FAILURE OR DEFAULT OF PROPONENT**

If the Proponent, for any reason, fails or defaults in respect of any matter or thing which is an obligation of the Proponent under the terms of the RFP, the Town may disqualify the Proponent from the RFP and/or from competing for future bid opportunities (RFTs/RFQs/RFPs/etc.) issued by the Town. In addition, the Town may at its option either: 1. Consider that the Proponent has withdrawn any offer made, or abandoned the Agreement if the offer has been accepted, whereupon the acceptance, if any, of the Town shall be null and void; or 2. Require the Proponent to pay the Town the difference between its Proposal and any other Proposal which the Town accepts, if the latter is for a greater amount and, in addition, pay the Town any cost which the Town may have incurred, by reason of the Proponent's failure or default, and further, the Proponent will indemnify and save harmless the Town its officers, employees and agents from all loss, damage, liability, cost, charge and expense whatever, which it, they or any of them may suffer, incur due to the failure of the Proponent.

### **INDEMNIFICATION**

The Proponent shall indemnify and save harmless the Corporation of the Town of Shelburne, its elected officials, officers, employees and agents from and against all losses and all claims, demands, payments, suits, actions, recoveries and judgements of every nature and description made, brought or recovered against the Town by reason of any act or omission of the Proponent, his agents or employees, in the execution of his work. This indemnity shall be in addition to and not in lieu of any insurance to be provided by the successful Proponent in accordance with the RFP.

### **INSURANCE**

The party to whom this Contract is awarded shall supply the Town with proof of insurance and a copy of the policy, prior to signing of the Proponent by Town officials, and provide coverage throughout the term of the Proposal in the amounts outlined below.

Comprehensive General Liability Insurance with a minimum limit of liability of \$5,000,000.00 inclusive of any one occurrence. Comprehensive General Liability Insurance shall cover all operations and liability assumed under the Contract with the Town. The Comprehensive General Liability Insurance shall include premises and operations liability, Proponent's contingency liability with respect to the operations of Sub-



contractors completed operations liability and automobile liability (owned, non- owned or hired units).

All premiums and expense incurred with this insurance shall be paid for by the Contractor. Failure to maintain adequate insurance, the Proponent shall be totally responsible for all claims for damage.

### **LIMITS AND LAWS/CONFORMITY TO LEGISLATION**

The Proponent shall obtain, and pay for all required permits from Federal, Provincial and Municipal Authorities having jurisdiction over the work. The Proponent shall comply with all applicable laws, ordinances, rules and regulations including but not limited to, the Occupational Health and Safety Act, the Labour Act, Environmental Protection Act and Highway Traffic Act.

### **NON-COLLUSION**

A Proponent is prohibited from any communication, directly or indirectly, with any other Proponent/Agent or representative of the Proposal. If a breach is discovered, the Town reserves the right to disqualify the Proposal.

### **PAYMENT**

Payment shall be based on thirty (30) days following the delivery of vehicle and based upon invoiced amounts. If there are any shortages or deficiencies, a suitable amount will be withheld. Partial payments may be negotiated based upon successful inspection of two (2) 2025 Class 2b, Commercial, ¾ ton, Full Size, Multi-Purpose 4x4 Pick Up Truck with Crew Cab and one (1) 2025 Mid-Size SUV.

### **PROCUREMENT POLICY**

Contract Award and Execution shall be in accordance with the Town's Municipal Procurement Policy 2019-05. A copy of the Procurement Policy is available on the Town's website: <https://www.shelburne.ca/en/town-hall/resources/Documents/AMENDED-Municipal-Procurement-Policy-2019-05.pdf>

### **TOWN'S RIGHT TO ACCEPT OR REJECT**

The Town of Shelburne reserves the right to accept any Proposal or Proposals or any portion of any Proposal that the Town determines is in the Town's best interests, even if that Proposal is not the lowest in dollar amounts. Such decisions of the Town are final and binding.

The Town of Shelburne reserves the right to reject any Proposal, even if that Proposal is the lowest in dollar amounts and may award the contract to the Proponent that the





evaluation team finds the most appropriate. The Town will not be liable for any incurred costs that may arise from submitting the Proposal.

It is not the intention of the Town to award this RFP to any Supplier who does not furnish satisfactory evidence that they have the ability and experience in this class of work, and that they have sufficient capital and plant to enable them to prosecute and complete the same successfully, and to complete it in the time stated in this Proposal. It will be the Supplier's responsibility to clarify any details in questions before submitting a Proposal.

The Town of Shelburne will not bear any fault for any oral communications. The Town reserves the right to re-tender the project or potentially negotiate a contract with a suitable Proponent.

Proponents are required to disclose their legal status as to whether they are a Federal, Provincial or Foreign Corporation, a partnership or an individual and to state the names and addresses of the responsible officers or partners as the case may be.

### **TOWN'S AUTHORITY**

The Director of Development & Operations shall be the Contract Administrator as identified in Ontario Provincial Standards (O.P.S.) Section GC 3.01 of the General Conditions. It is mutually agreed between the parties of this Contract that the Town's Director of Development & Operations or designated representative, shall supervise, direct and approve all work included herein, and in all cases shall decide every question which may arise relative to the execution of the work to be performed under this Contract as per Section GC 7.0 – Contractor's Responsibilities and Control of the work.

### **WORKPLACE SAFETY AND INSURANCE BOARD**

A Certificate of Clearance from the Workplace Safety and Insurance Board (WSIB) must be provided prior to the commencement of the project, providing adequate proof that all payment by the Proponent have been made.

The Proponent clearly understands and agrees that they are not, nor is anyone hired by the Proponent, covered by the Corporation of the Town of Shelburne under the Workplace Safety & Insurance Board Act, The Unemployment Act, or any other Act, whether Provincial or Dominion, in respect of the Proponent, their employees and operations, and shall upon request furnish the Town with such satisfactory evidence that the Proponent has complied with the provisions of any such Acts.

The Town of Shelburne is not to be deemed the employer of the supplier or their personnel under any circumstances whatsoever.



## SCHEDULE A – SPECIFICATION

### MINIMUM SPECIFICATIONS

All vehicles must meet current Canadian Motor Vehicle Standards. The vehicles must be new, unused, and built to the same manufacturers current production model and year.

Heavy duty trucks must include:

- a) Tow hooks
- b) Full tank of fuel on delivery
- c) MTO safety sticker on trucks over 4,500 kg RVW
- d) Two (2) keys
- e) Operators' manual
- f) Front license plate holder

Mid-size SUV must include:

- a) Full tank of fuel on delivery
- b) Two (2) keys
- c) Operators' manual
- d) Front license plate holder

SPECIFICATIONS	SPECIFY
<b>Model: Heavy duty 4x4 truck with crew cab, 8ft box</b>	
Four door truck crew cab, 8ft box 4x4 single rear wheels	
GVWR minimum 3900 kg – Specify	
O.E.M bright white paint over primer	
<b>Powertrain:</b>	
Gasoline engine, regular grade fuel 87 octane, engine displacement – Specify	
Automatic transmission	
Four wheel drive	
<b>Accessories:</b>	
Slip resistant running boards	
12-Volt battery for rundown protection system	



Spray-in bed liner	
Four strobe lights, two front and two rear	
Back rack with amber beacon lights with separate controls and amber directional strobe light bar	
Trailer tow package with wiring for brake lights	
<b>Interior:</b>	
Rubber floor mats	
Vinyl or carpet flooring – Specify	
Adjustable steering column	
A/C	
Bluetooth connection	
6-way driver and passenger seat adjusters	
Trailer brake controller	
<b>Exterior:</b>	
Cargo box 8ft	
Trailer tow capable side view mirrors	
<b>Wheels and Tires:</b>	
Wheels not to exceed 18 inches in diameter – Specify	
Spare tire and wheel, jack, and lug nut wrench	
<b>Warranty:</b>	
Three (3) year warranty on complete vehicle, five (5) year warranty on powertrain - Specify maximum kilometers on warranty	



SPECIFICATIONS	SPECIFY
<b>Model: Heavy duty 4x4 truck with crew cab, 8ft box</b>	
Four door truck crew cab, 8ft box 4x4 single rear wheels	
GVWR minimum 3900 kg – Specify	
O.E.M grey paint over primer	
<b>Powertrain:</b>	
Gasoline engine, regular grade fuel 87 octane, engine displacement – Specify	
Automatic transmission	
Four wheel drive	
<b>Accessories:</b>	
Slip resistant running boards	
12-Volt battery for rundown protection system	
Spray-in bed liner	
Four strobe lights, two front and two rear	
Back rack with amber beacon lights with separate controls and amber directional strobe light bar	
Trailer tow package with wiring for brake lights	
<b>Interior:</b>	
Rubber floor mats	
Vinyl or carpet flooring – Specify	
Adjustable steering column	



A/C	
Bluetooth connection	
6-way driver and passenger seat adjusters	
Trailer brake controller	
<b>Exterior:</b>	
Cargo box 8ft	
Trailer tow capable side view mirrors	
<b>Wheels and Tires:</b>	
Wheels not to exceed 18 inches in diameter – Specify	
Spare tire and wheel, jack, and lug nut wrench	
<b>Warranty:</b>	
Three (3) year warranty on complete vehicle, five (5) year warranty on powertrain - Specify maximum kilometers on warranty	

SPECIFICATIONS	SPECIFY
<b>Model: Four (4) door mid-size SUV</b>	
Four (4) door mid-size SUV	
Minimum GVWR 1630 kg – Specify	
O.E.M grey paint over primer	
<b>Powertrain:</b>	
Gasoline engine, regular grade fuel 87 octane, engine displacement - Specify	
Automatic transmission	



All-wheel drive AWD	
<b>Interior:</b>	
Rubber floor mats	
Carpet flooring – Specify	
Adjustable steering column	
A/C	
Bluetooth connection	
6-way driver and passenger seat adjusters	
Side air bags	
AM/FM Radio	
<b>Exterior:</b>	
Blind spot detection	
Rear camera	
Rear lift gate	
Parking sensors	
<b>Wheels and Tires:</b>	
Wheels not to exceed 21 inches in diameter- Specify	
Spare tire and wheel, jack, and lug nut wrench	
<b>Warranty:</b>	
Three (3) year warranty on complete vehicle, five (5) year warranty on powertrain - Specify maximum kilometers on warranty.	



## SCHEDULE B: TENDER PRICING FORM

### TENDERED PRICE

4x4 $\frac{3}{4}$ ton Truck with Crew Cab Make: _____ Model: _____ Year: _____	\$
4x4 $\frac{3}{4}$ ton Truck with Crew Cab Make: _____ Model: _____ Year: _____	\$
Mid-Size SUV Make: _____ Model: _____ Year: _____	
Subtotal	\$
HST (13%)	\$
Total	\$

Lowest or Any Tender Not Necessarily Accepted.

Tendered price must be honoured and unchanged during the entire contract period.

### DATE OF DELIVERY

The Town has the expectation of a completed vehicle delivered to the Operations Yard, by August 01st, 2025 (negotiable).

Please state the expected delivery date for all fully complete vehicle to The Town of Shelburne Operations Yard: 124 Luxton Way, Shelburne, Ontario, L9V3M8

Earliest Delivery Date	
Latest Delivery Date	



## REQUEST FOR PROPOSAL FORM

Company Name:
Contact Representative:
City, Province, Postal Code:
Address:
Phone:
Email:
HST Registration Number:
Insurance Company:
Insurance Policy Number:
Insurance Coverage:
WSIB Clearance Certificate Number:

I/We have read and understand the Provisions, Specifications and Conditions which forms part of this RFP and hereby propose and agree to supply and delivery to the Town of Shelburne, 124 Luxton Way, Shelburne, Ontario, including all taxes, freight, duty exchange, transportation or other charges, fully paid, the following described two (2) new 2025 year full size, 4 x 4, ¾ ton Trucks with Crew Cab and one (1) 2025 Mid-Size SUV as specified herein in full conformity with the Town's specifications attached hereto, for the following sum or sums in lawful money of the Dominion of Canada.

**Signature of Authorized Person**

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**Print Name**

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**Title**

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**Signature of Witness**

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Please note: Person signing must be authorized to conduct business on behalf of the company represented and to bind the company/individual to statements on this RFP/Contract. Failure to sign submission will result in a rejection of the proposal.